

VIETNAM DAILY

[Market Commentary]

The stock market went up on the news that the European Business Association took a positive stance for Vietnam's business activities, especially in trade and investment, after the lockdown was lifted

[Futures/ETFs]

Futures contracts gained, contrary to the movements of the underlying market

[Market Movers]

NLG, SMC

November 10, 2021

		Chg
	Index	(%, bp)
Ho Chi Minh	1,465.02	+0.24
VN30	1,523.79	-0.22
VN30 futures	1,529.30	+0.25
Hanoi	438.24	+1.29
HNX30	727.02	+2.04
UPCoM	109.66	+0.44
USD/VND	22,661	+0.01
10-yr govt bond (%)	2.09	+0
Overnight rate (%)	0.62	+6
Oil (WTI, \$)	84.00	-0.18
Gold (LME, \$)	1,826.08	-0.32



Market Commentary

VNIndex 1,465.02P (+0.24%) Volume (mn shrs) 985.5 (+1.6%) Value (U\$mn) 1,312.5 (-0.8%)

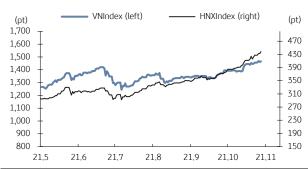
HNXIndex 438.24P (+1.29%)
Volume (mn shrs) 153.0 (-5.8%)
Value (U\$mn) 174.2 (+4.8%)

UPCoM 109.66P (+0.44%) Volume (mn shrs) 116.8 (-13.2%) Value (U\$mn) 109.5 (-10.5%)

Net foreign buy (U\$mn) +0.0

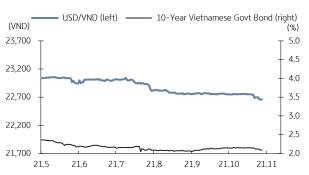
The stock market went up on the news that the European Business Association took a positive stance for Vietnam's business activities, especially in trade and investment, after the lockdown was lifted. JPMorgan Chase noted that oil demand reached 100 million baskets per day in November and is expected to continue to grow amid tight supply, which boosted PV Drilling (PVD, +1.6%), PV Technical Services (PVS, +6.5%). According to the Vietnam Association of Seafood Exporters and Producers, October fishery exports hit USD918 million (+47% MoM), helping fishery stocks to rise at Vinh Hoan Corporation (VHC, +1.1%), Minh Phu Seafood (MPC, +2.6%). Textile stocks namely Binh Thanh Import – Export Production & Trade (GIL, +5.1%), Vietnam National Textile & Garment (VGT, +5.1%) gained as Ho Chi Minh City Association of Garment Textile Embroidery–Knitting forecast that businesses will speed up production since orders will improve from now until the end of the year. Foreign investors were net sellers, focusing on Pan Group (PAN, +6.6%), Hoa Phat Group (HPG, -2.1%), Vietjet Aviation (VJC, -1%).

VN Index & HNX Index



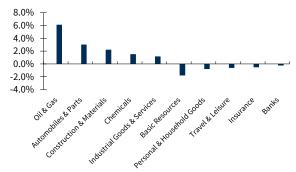
Source: Bloomberg, KB Securities Vietnam

USD/VND & 10-year government bond rates



Source: Bloomberg, KB Securities Vietnam

VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

Futures/ETFs

VN30 1,523.79P (-0.22%)
VN30 futures 1,529.3P (+0.25%)
Open 1,525.0P
High 1,534.9P
Low 1,518.6P

Futures contracts gained, contrary to the movements of the underlying market. Basis fluctuated between -5.89 bps and 3.91 bps as investors were still skeptical about the uptrend of VNI30, and closed at -5.51 bps. Foreign investors were net buyers with a slight decrease in market liquidity.

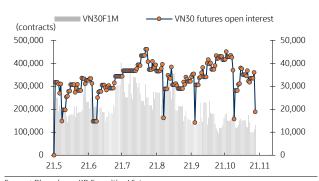
Contracts 113,353 (-14.0%)

VN30 futures & VN30 index



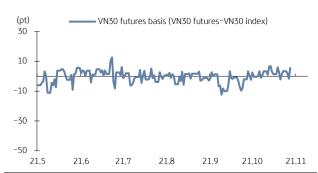
Source: Bloomberg, KB Securities Vietnam

VN30 futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

Vietnam ETFs - 3-mth cumulative net buy

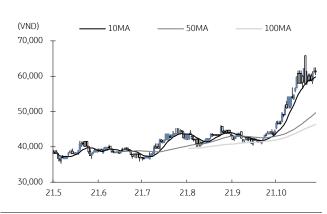


Source: FiinPro, KB Securities Vietnam

3 ★ KB Securities | VIETNAM

Market Movers

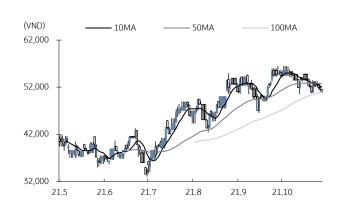
Nam Long Group (NLG)



Source: Bloomberg, KB Securities Vietnam

- NLG closed down 0.3% to VND61,200.
- NLG announced a plan to pay stock dividends in 2020 and bonus shares for shareholders through issuing additional 36.5 million shares. NLG would also advance cash dividends for the first phase of 2021 at the rate of 6.19%. The record date is November 25 and the payable date is December 29.

SMC Trading Investment (SMC)



Source: Bloomberg, KB Securities Vietnam

- SMC closed down 1% to VND51,000.
- SMC would issue 3 million shares to advance stock dividends at the rate of 5% for the first phase of 2021. Accordingly, SMC's charter capital will increase to VND640 billion from VND610 billion.

KBSV Model Portfolio

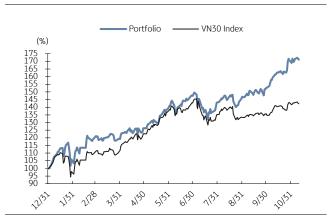
KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	-0.22%	-0.47%
Cum, return	42.31%	71.03%

Performance vs VN30 Index



KBSV domestic model portfolio

Ticker	Inclusion date	Close 21/11/10	Daily return (%)	Cumulative return (%)	Main investment catalysts
					- Optimizing revenue from DMG & TGDD chains
Mobile World (MWG)	19/08/09	13 1,50 0	1.2%	70.3%	- BHX expects to reach break-even point soon at stores and distribution centers
(WWW)					- In the long term, BHX aims to capture 10-15% of the food retail market
NIII					- Leader in mid- to high-end housing & Japanese partners for large urban area (UA) projects
Nam Long Invest (NLG)	19/06/03	61,200	-0.3%	148.6%	- Largest urban area developer (Mizuki Park UA, Akari City UA & Waterpoint US)
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34% & ASPs (2018 +5%)
Jewelry	19/03/22	103,000	-2.8%	40.9%	- Strongest customer base to capture lucrative watch segment (5%of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
Military Bank					- Military Insurance Corporation (MIC) non-life premiums to boost 2019 non-bank income
(MBB)	18/12/18	28,600	0.0%	126.4%	- Retail Ioan mix (Mcredit) supports 4%NIM against pricing competition (ACB/MBB)
(MBB)					- M credit work-in-progress but low-cost funding from Shinsei triples key cash loan mkt
Refrig Elec Eng					- Office lease management & E-town Central occupancy generates stable cash flow
(REE)	18/10/11	70,800	-1.7%	111.8%	- Strategic investments in utility industry provides stable/long-term dividend stream
EDT 0					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25%overseas CAGR
FPT Corp (FPT)	18/09/06	97,000	0.6%	234.6%	- Telecoms stable 15%growth/solid subscriber growth & profitable Pay-TV from 2020E
(111)					- 20%+ earnings momentum by 2020E
Vietin Denk					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
Vietin Bank (CTG)	01/31/2020	32,500	-1.4%	73.5%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(010)					- Already improved asset quality and benign credit risks for 2020
PV Gas					- Gain benefit from growing LNG demand
(GAS)	20/12/11	120,400	1.0%	67.6%	- Expectation on global oil price recovery
(0/0)					- Attractive valuation
Llee Dhe Cre					- Steel consumption starts to rebound
Hoa Pha Group (HPG)	19/12/04	55,300	-2.1%	292.4%	- Construction steel prices show signs of rising again
(111 0)					- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	50,900	0.8%	258.4%	- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA
(KBC)					- Re-location of supply chains from China after COVID-19 scare

Source: Bloomberg, KB Securities Vietnam

Market Monitors

Ho Chi Minh - Net foreign buys/sells

	, , .		
	Chg	For, own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
MSN	-0.1%	32.2%	45.7
KDH	-0.2%	30.5%	34.4
PHR	2.6%	14.8%	28.3
HDB	1.1%	17.5%	21.4
MBB	0.0%	23.2%	20.4
	Chg	For, own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
PAN	6.6%	12.3%	-348.3
HPG	-2.1%	25.0%	-156.0
VJC	-1.0%	17.0%	-62.9
NLG	-0.3%	36.8%	-55.0
VNM	-0.1%	54.7%	-70.9

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Oil & Gas	10.4%	PLX, PVD
Construction & Materials	8.4%	VGC, HT1
Financial Services	8.1%	VND, SSI
Industrial Goods & Services	7.6%	GEX, GMD
Chemicals	6.7%	TCH, DRC
	Chg	Key
Top 5 worst performers	(%)	stocks
Banks	-1.6%	VPB, TCB
Basic Resources	-0.1%	HPG, NKG
Media	0.5%	ADG, PNC
Real Estate	0.7%	PDR, VRE
Health Care	1.3%	PME, DHG

Source: Bloomberg, KB Securities Vietnam

Hanoi - Net foreign buys/sells

-	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
THD	0.2%	1.6%	3.6
BAX	0.0%	12.9%	1.1
MBS	0.0%	0.6%	0.7
TVD	1.4%	0.3%	0.7
GMX	0.0%	3.8%	0.6
	Chg	For, own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
HUT	2.2%	2.3%	-3.7
HLD	-0.4%	7.0%	-2.2
PGS	9.8%	1.5%	-2.1
PVS	6.5%	5% 7.7%	
IVS	1.2%	73.1%	

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst monthly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Construction & Materials	19.7%	VGC, HBC
Financial Services	16.2%	VND, VCI
Industrial Goods & Services	14.4%	GEX, TMS
Chemicals	14.0%	GVR, DPM
Automobiles & Parts	14.0%	TCH, HHS
	Chg	Key
Top 5 worst performers	(%)	stocks
Travel & Leisure	-3.9%	HVN, VJC
Basic Resources	-2.5%	HPG, HSG
Technology	2.0%	FPT, ELC
Banks	2.7%	TCB, MBB
Health Care	2.8%	PME, DHG

Source: Bloomberg, KB Securities Vietnam

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E	(X)	EPS CAGR	ROE	(%)	P/B	(X)		Performa	nce(%)	
360101	Code	Company name	1 1166	(VNDbn, USDmn)	(VNDmn, USDmn)	avaii (% - 1d)	20E	21E	CAGR (%)	20E	21E	20E	21E	1D	1W	1M	ΥT
	VIC	VINGROUP JSC	97,778	372,067 (16.170)	206,937	22.5	65.9	47.6	14.7	4.3	5.7	3.9	3.7	0.0	-0.4	6.3	
	VHM	VINHOMES JSC	79,385	339,478 (14.753)	572,267 (25.2)	26.6	10.3	10.1	35.9	33.2	28.3	3.1	2.4	-0.5	-0.4	3.4	
Real	VRE	VINCOM RETAIL JS	34,850	79,190	(9.9)	17.8	36.6	20.1	-7.6	6.6	10.5	2.3	2.2	1.6	-2.5	6.0	
estate	NVL	NO VA LAND INVES	60,068	(3.768)	(14.7)	31.3	36.0	21.0	6.7	18.0	16.3	4.3	3.6	1.0	-1.1	-0.5	
	KDH	KHANGDIENHOUSE	31,182	19,167 (833)	(7.3)	11.6	28.8	20.8	18.0	12.3	14.7	3.3	2.8	-0.2	2.3	10.9	
	DXG	DAT XANH GROUP	21,130	12,594 (547)	245,991 (10.8)	13.9	17.6	10.3	-	14.8	21.1	2.2	1.8	0.4	13.7	27.4	
	VCB	BANK FOR FOREIGN	102,000	378,305 (16.441) 174,556	109,648 (4.8) 83,233	6.3	17.7	14.0	11.7	19.9	20.4	3.1	2.5	0.5	-1.1	0.6	
	BID	BANK FOR INVESTM	43,400	(7.586) 136,341	(3.7) 977,425	12.7	18.6	13.2	-5.3	13.2	16.8	2.0	1.9	0.0	-0.1	9.7	
	TCB	VIETNAM TECHNOLO	38,900	(5.925) 137,021	(43.0) 352,786	0.0	10.7	9.0	14.3	20.8	20.1	2.0	1.6	-1.1	-3.7	2.0	
	CTG	VIETNAM JS COMM	28,512	(5.955) 101,381	(15.5) 318,468	1.4	10.0	8.1	61.1	18.5	20.3	1.5	1.3	-1.4	-1.5	10.4	
Banks	VPB	VIETNAM PROSPERI	22,944	(4.406) 73,327	(14.0) 321,164	0.0	12.8	10.9	18.8	18.5	16.6	2.1	1.8	-0.9	-4.4	2.2	
	MBB	MILITARYCOMMERC	19,407	(3.187) 40,641	(14.1) 99,873	0.0	9.0	7.5	14.6	22.0	22.3	1.7	1.4	0.0	-1.9	3.2	
	HDB	HDBANK	20,400	(1.766) 33,548	(4.4) 394,273	4.2	10.1	8.8	23.3	21.9	21.0	1.9	1.6	1.1	2.9	15.0	
	STB	SACOMBANK	18,600	(1.458) 28,732	(17.3) 154,927	14.0	17.5	12.5	26.5	10.6	12.4	1.6	1.4	1.2	2.0	10.7	
	TPB	TIEN PHONG COMME	27,850	(1.249) 22,745	(6.8) 10,543	0.0	10.4	8.7	37.5	22.6	20.3	2.0	1.6	1.4	-0.5	4.4	
	EIB	VIETNAM EXPORT-I	18,500	(988) 45,950	(0.5) 99,634	0.2	-	-	27.3	-	-	-	-	2.0	0.2	16.1	
Insurance	BVH	BAOVIETHOLDING	61,900	(1.997) 2,439	(4.4) 46,735	21.0	27.4	26.2	15.8	8.6	8.6	2.2	2.1	-0.5	1.6	5.4	
	BMI	BAOMINHINSURANC	22,250	(106) 19,947	(2.1) 588,461	14.2	19.1	19.7	9.1	12.0	12.0	2.1	1.9	-1.1	4.5	12.7	_
	SSI	SSI SECURITIES C VIET CAPITAL SEC	21,998 27,500	(867) 9,108	(25.9) 354,844	55.4 71.9	17.2	15.4	-3.2	17.3	17.7		-	0.9	7.2 6.9	9.4	
Securities	HCM	HOCHIMINHCITY	22,265	(396) 8,907	(15.6) 156,932	52.4			-25.5					1.3	10.7	18.5	
	VND	VNDIRECT SECURIT	17,211	(387) 5,734	(6.9) 440,106	27.2	15.2	25.7	36.3			5.1	4.6	-0.1	16.1	35.3	
	VNM	VIETNAM DAIRYP	109,000	(249) 227,805	(19.4) 326,097	42.1	18.9	17.5	4.0	32.8	34.0	5.8	5.5	-0.1	1.7	0.1	_
	SAB	SAIGON BEER ALCO	192,500	(9.900) 123,447	(14.3) 23,563	36.9	27.3	22.5	7.3	20.3	22.5	5.1	4.5	0.0	0.8	6.9	
Consumer staples	MSN	MASAN GROUP CORP	95,100	(5.365) 111,712	(1.0) 170,302	16.5	50.3	28.8	-51.9	18.1	22.9	8.9	6.8	-0.1	1.5	1.5	
	HNG	HOANG ANH GIA LA	12,450	(4.855) 13,801	(7.5) 58,267	48.8			_					0.6	13.9	15.7	
	VJC	VIETJETAVIATION	131,800	(600) 69,042	(2.6) 116,302	11.0	-	36.4	-88.5	0.4	16.2	-	-	-1.0	-0.1	0.6	_
ndustrials	GMD	GEMADEPTCORP	33,100	(3.001) 9,976	(5.1) 207,105	10.8	31.6	22.1	-57.0	9.3	12.6	2.7	2.5	-0.4	7.3	6.1	
transport)	CII	HOCHI MINH CITY	22,600	(434) 5,398	(9.1) 140,894	38.4	48.5	15.4	65.7	3.1	8.4	1.5	1.4	4.8	15.6	37.2	
	ROS	FLC FAROS CONSTR	3,670	2,083	(6.2) 84,726	46.4	-	-	-92.4	-	-	-	-	-0.2	10.2	15.6	
Industrials	GEX	GELEXGROUP JSC	17,224	(091) 10,411	(3.7) 318,254	37.7	-	_	-13.2	12.1	12.7	-		6.9	31.0	57.7	
(capital goods)	CTD	COTECCONS CONSTR	73,200	(452) 5,438	(14.0) 25,773	3.6	37.4	18.2	-52.4	1.8	3.7	0.7	0.6	0.3	2.8	4.6	
5,	REE	REE	59,600	(236) 18,419	(1.1) 44,099	0.0	12.4	10.2	-4.5	13.2	14.2	1.5	1.4	-1.7	-2.1	0.4	

Source: Bloomberg, KB Securities Vietnam

7

Жь KB Securities | VIETNAM

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap	Trading value	For avail	P/E	(X)	EPS CAG	ROE	(%)	P/B	(X)	Pe	rforma	ınce (%	<u>.) </u>
Sector	Code	Company name	FIICE	(VNDBn, USDmn)	(VNDmn, USDmn)	avaii (%, -1d)	20E	21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	90,100	172,447 (7.494)	223,081	46.1	24.8	20.2	-17.5	18.7	21.4	4.6	4.2	1.0	0.3	7.1	39.
Utilities	NT2	PETROVIETNAMNHO	22,850	6,578 (286)	28,258 (1.2)	31.4	14.3	11.6	-10.5	11.2	15.7	1.6	1.6	4.0	8.2	11.4	-0.
	PPC	PHA LAITHERMAL	26,200	8,400 (365)	5,907 (0.3)	34.1	19.9	11.9	-5.1	7.3	12.6	1.5	1.5	0.0	0.7	-1.9	-5.
	HPG	HOA PHATGRP JSC	32,481	145,287 (6.314)	1,487,785 (65.4)	18.0	7.8	7.9	21.9	41.4	29.4	2.6	2.0	-2.1	-0.5	-0.7	80
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	334,639 (14.7)	36.5	13.1	16.5	-0.5	20.3	14.3	2.3	2.2	3.3	17.4	44.4	187.
Materials	DCM	PETROCA MAU FER	13,650	7,226 (314)	258,809 (11.4)	46.5	25.8	24.1	-4.5	16.5	15.5	3.0	2.8	4.6	17.8	36.1	174
	HSG	HOA SEN GROUP	22,636	11,063 (481)	482,714 (21.2)	38.9	6.6	6.8	67.9	26.8	21.5	1.6	1.4	-2.5	-1.0	-6.6	121.
	AAA	ANPHATBIOPLAST	12,864	3,138 (136)	126,867 (5.6)	97.2	-	-	17.2	-	-	-	-	6.1	8.7	12.0	38
	PLX	VIETNAM NATIONAL	56,100	68,375 (2.972)	111,135 (4.9)	4.6	20.4	17.9	-51.0	16.3	17.3	3.1	3.0	7.0	10.0	8.2	6.
Energy	PVD	PETROVIETNAM DRI	23,400	9,854 (428)	245,003 (10.8)	39.9	576.0	31.3	-11.9	0.0	3.4	1.0	0.9	1.6	12.8	34.3	95.
	PVT	PETROVIETTRANSP	17,900	5,793 (252)	131,135 (5.8)	35.9	12.8	11.2	1.2	14.6	14.9	1.7	1.5	0.2	9.5	10.4	93.
	MWG	MOBILE WORLD INV	93,000	65,024 (2.826)	173,136 (7.6)	0.0	19.5	15.0	13.7	24.5	27.4	4.3	3.7	1.2	2.1	2.1	65
	PNJ	PHUNHUANJEWELR	87,500	19,895 (865)	68,387 (3.0)	0.0	23.0	17.6	2.4	19.0	22.6	4.2	3.6	-2.8	-1.4	3.5	27
Consumer discretionary	YEG	YEAH1GROUP CORP	40,300	(055)	5,613	70.6	-	-	-	-	-	-	-	0.6	5.6	10.1	-63.
	FRT	FPT DIGITAL RETA	28,200	(097)	(3.6)	30.3	45.2	28.1	-75.2	8.0	12.1	3.5	3.3	1.1	4.2	14.2	71.
	PHR	PHUOC HOA RUBBER	61,900	(365)	75,819	34.6	23.4	11.5	41.2	13.6	27.3	3.0	2.8	2.6	13.4	34.6	14.
Healthcare	DHG	DHGPHARMACEUTIC	100,300	13,114 (570)	2,615	45.4	17.9	16.9	10.7	19.9	20.3	3.5	3.1	-0.8	-0.8	1.5	-2
	PME	PYMEPHARCOJSC	80,200	6,016 (261)	(0.0)	11.7	-	-	1.6	-	-	-	-	-0.5	-3.7	-4.1	3
IT	FPT	FPTCORP	68,000	61,301 (2.664)	204,984	0.0	21.6	17.9	15.5	24.0	25.1	4.6	4.1	0.6	0.9	-1.9	88

Source: Bloomberg, KB Securities Vietnam

KB SECURITIES VIETNAM RESEARCH

Nguyen Xuan Binh Head of Research binhnx@kbsec.com.vn

Equity

Duong Duc Hieu Head of Equity Research hieudd@kbsec.com.vn

Nguyen Anh Tung

Senior Analyst - Financials & Information technology

tungna@kbsec.com.vn

Pham Hoang Bao Nga Senior Analyst - Property ngaphb@kbsec.com.vn

Le Anh Tung

Senior Analyst - Oil & Gas & Banks

tungla@kbsec.com.vn

Nguyen Ngoc Hieu

Analyst - Power & Construction Materials

hieunn@kbsec.com.vn

Pham Nhat Anh

Analyst - Industrial Real Estate & Logistics

anhpn@kbsec.com.vn

Luong Ngoc Tuan Dung Analyst – Consumers & Retailing

dungInt@kbsec.com.vn

Research Division

research@kbsec.com.vn

Macro/Strategy

Tran Duc Anh

Head of Macro & Strategy

anhtd@kbsec.com.vn

Le Hanh Quyen

Analyst - Macroeconomics & Banks

quyenlh@kbsec.com.vn

Thai Huu Cong

Analyst - Strategy & Mid cap Stocks

congth@kbsec.com.vn

Tran Thi Phuong Anh

Analyst - Strategy & Mid cap Stocks

anhttp@kbsec.com.vn

Support team

Nguyen Cam Tho

Assistant

thonc@kbsec.com.vn

Nguyen Thi Huong

Assistant

huongnt3@kbsec.com.vn

KB SECURITIES VIETNAM (KBSV)

Head Office:

Levels G, M, 2 & 7, Sky City Tower, 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 – Fax: (+84) 24 3776 5928

Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7305 3335 - Fax: (+84) 24 3822 3131

Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam Tel: (+84) 28 7306 3338 – Fax: (+84) 28 3910 1611

CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 - Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 - Ext: 2276

Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

Investment ratings & definitions

Investment Ratings for Stocks

(hacad as as	xpectations for	abcaluta c	rica asiac	aver the save	(months)
(Daseu on ex	xpectations for	absolute t	orice dallis	over the next	. O IIIOIIUIS)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Undernerform the market

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.